

Innovation and the entrepreneurial mindset Innovation, Data & Technology

Diego Santos

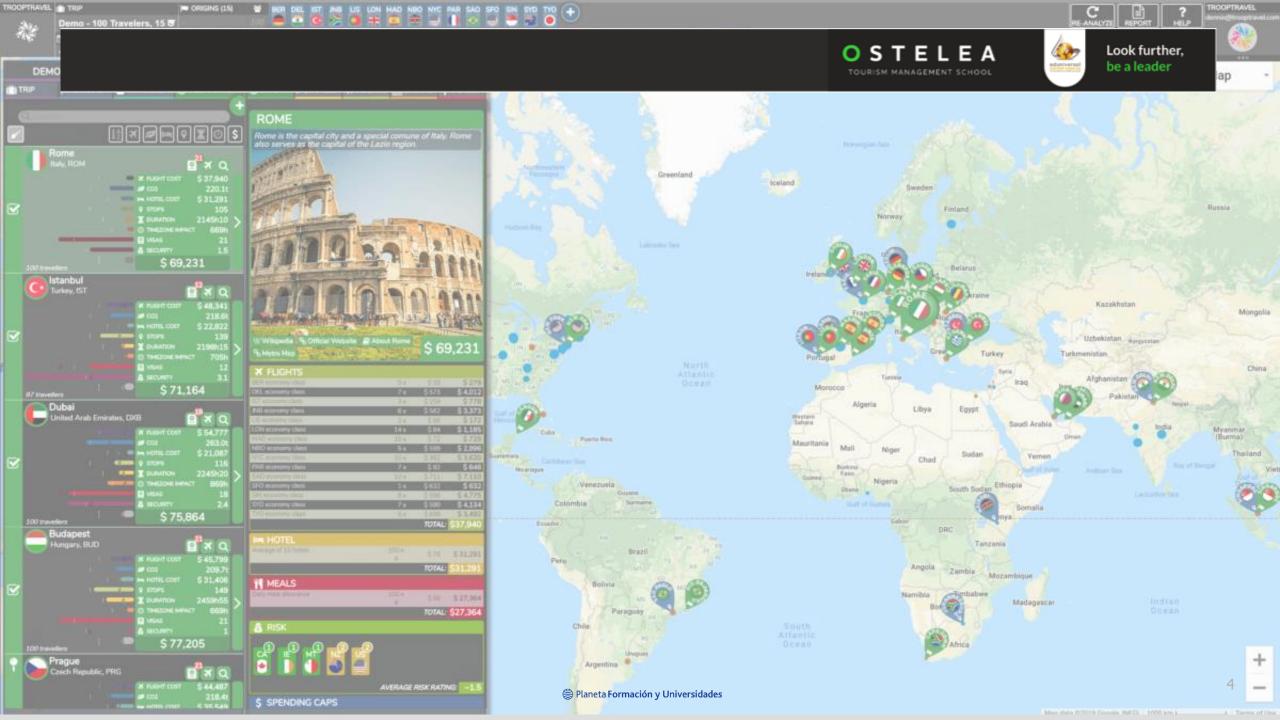




- The data society.
- The importance of the internet of things in today's society.
- Introduction to Big Data.
- The importance of Big Data in business.
- Big Data and tourism solutions.
- Small & Smart Data.
- Social science data analysis tools.
- Artificial Intelligence for tourism industry
- Blockchain for events

ROMA Planeta Formación y Universidades



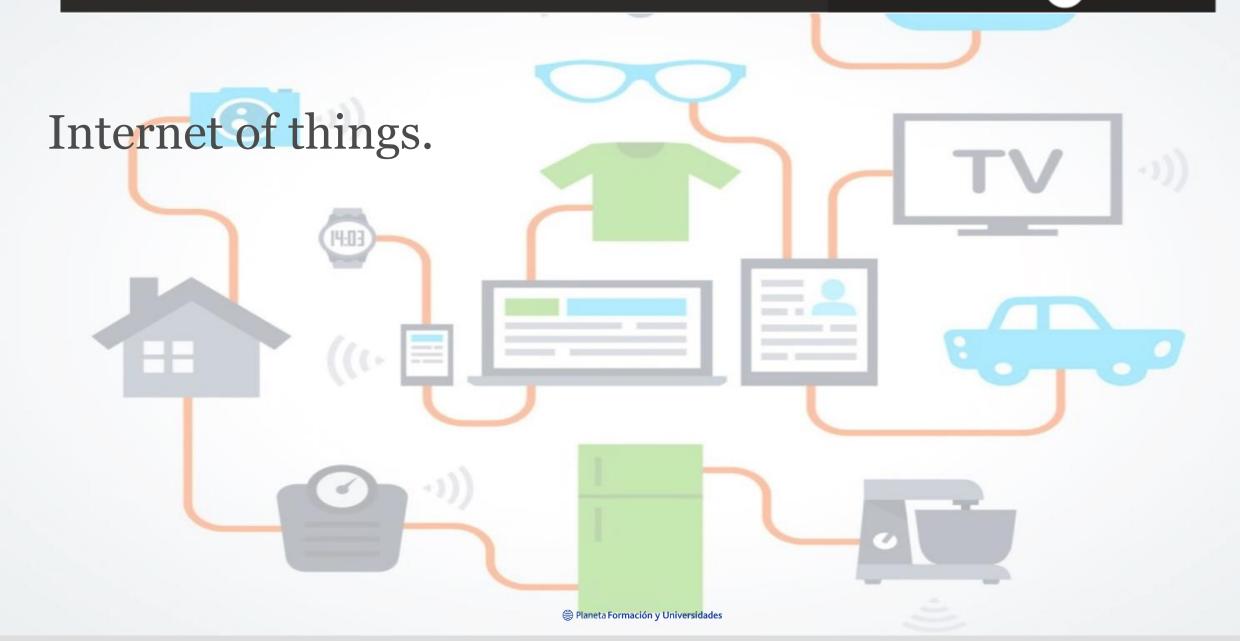




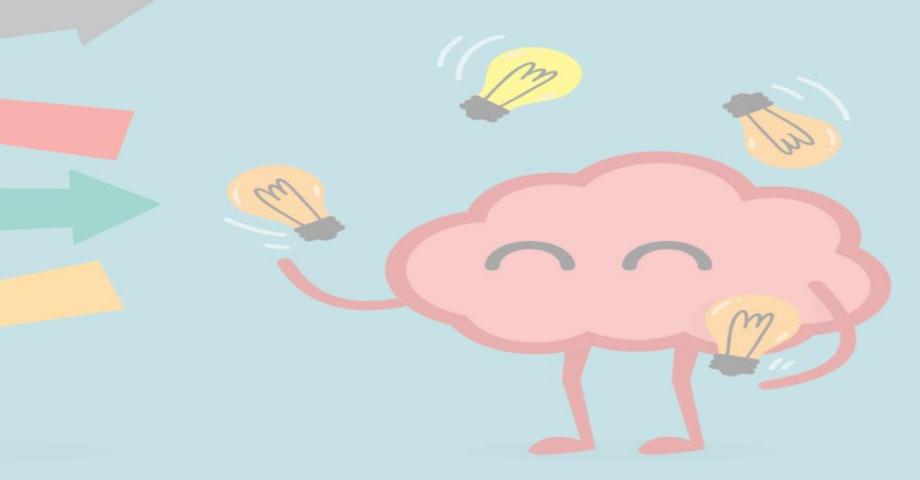


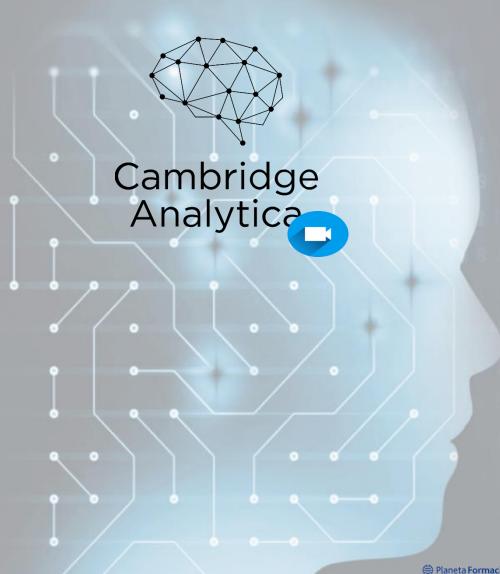






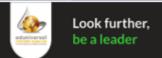
# Why is useful Big data?





```
od.use z = False temptiehotflers.thu/fu
    ection at the end add back the deselected mirror modifier ob
ier_ob.select=1
.context.scene.objects.active = modifier_ob
nt("Selected" + str(modifier_ob)) # modifier_oh is the
     or mod = modifier_ob_modifiers.
       mod.mirror_object = mirror_ob
         n -- "MIRROR X":
          od.use x = True
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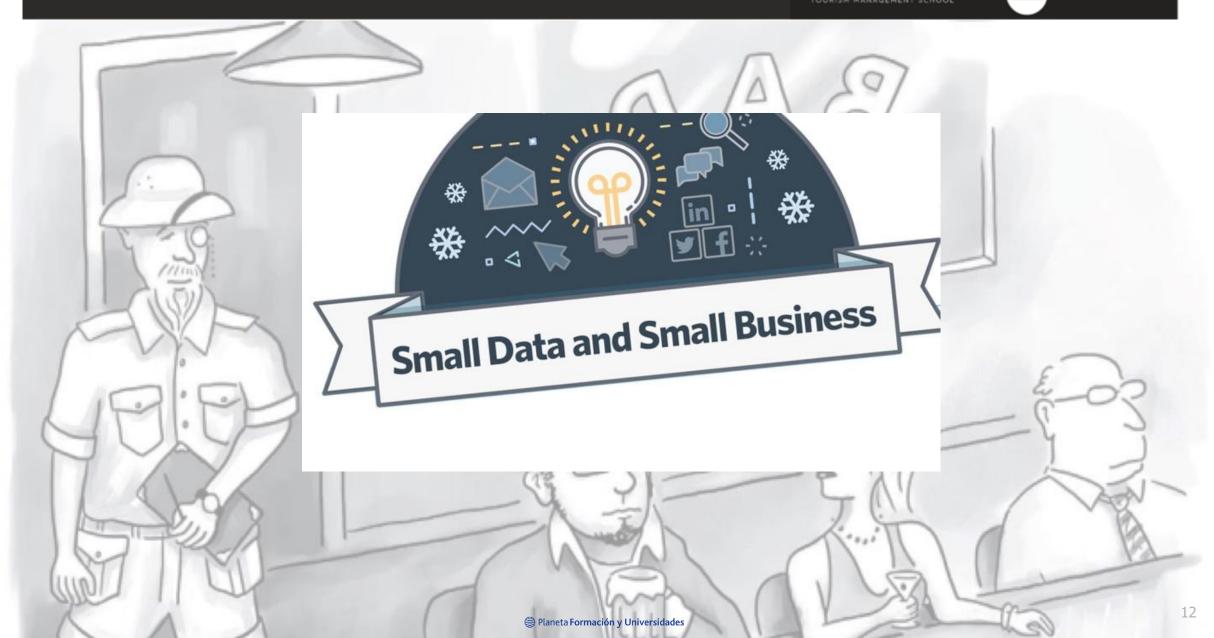


# Big Data & Tourism.

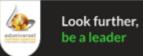
# Big Data & Tourism.

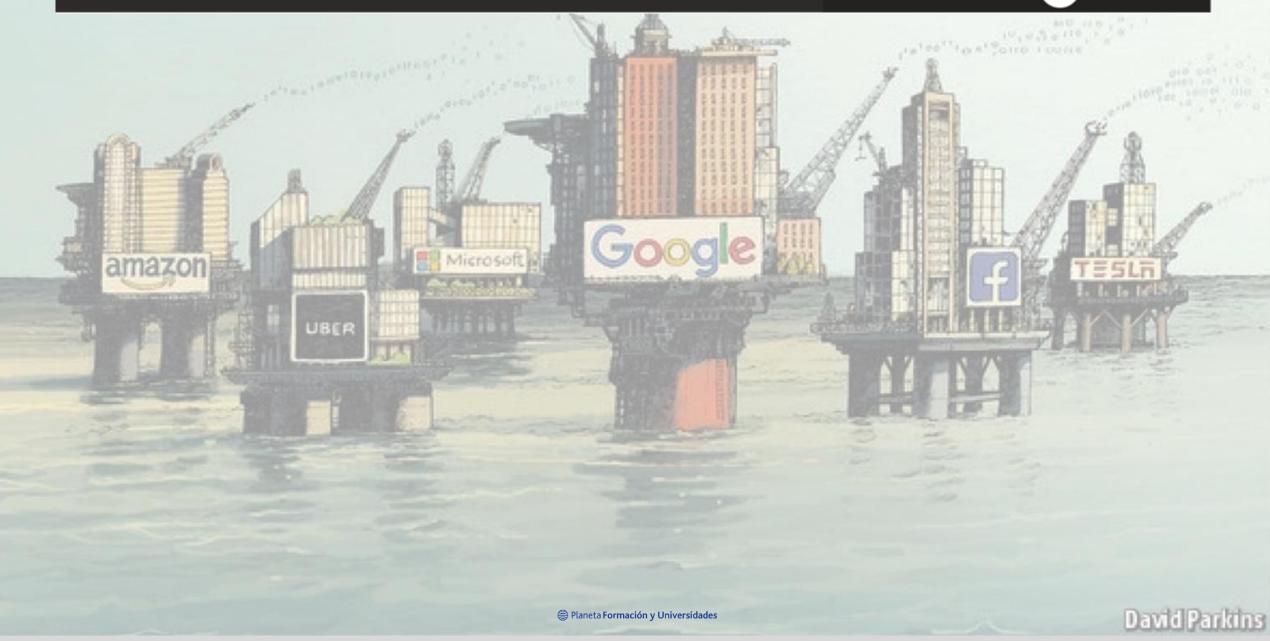






O S T E L E A



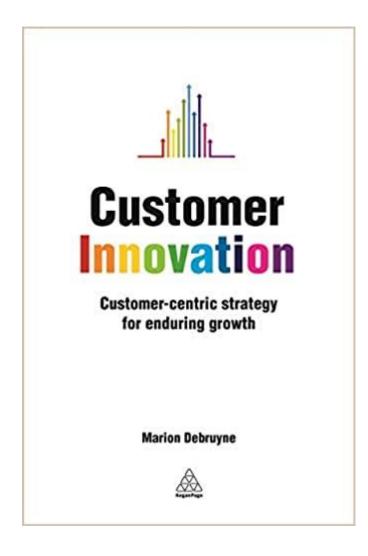


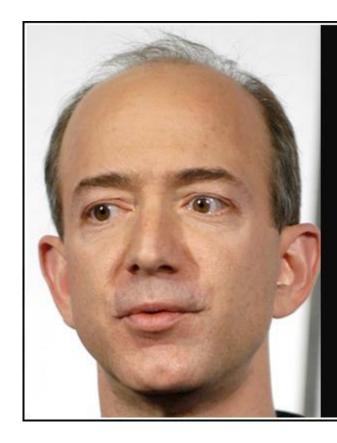




TOURISM MANAGEMENT SCHOOL

Innovation and the entrepreneurial mindset **Amazon** *Diego Santos* 



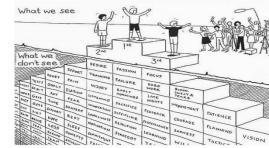


The most important single thing is to focus obsessively on the customer. Our goal is to be earth's most customer-centric company.

— Jeff Bezos —

AZ QUOTES

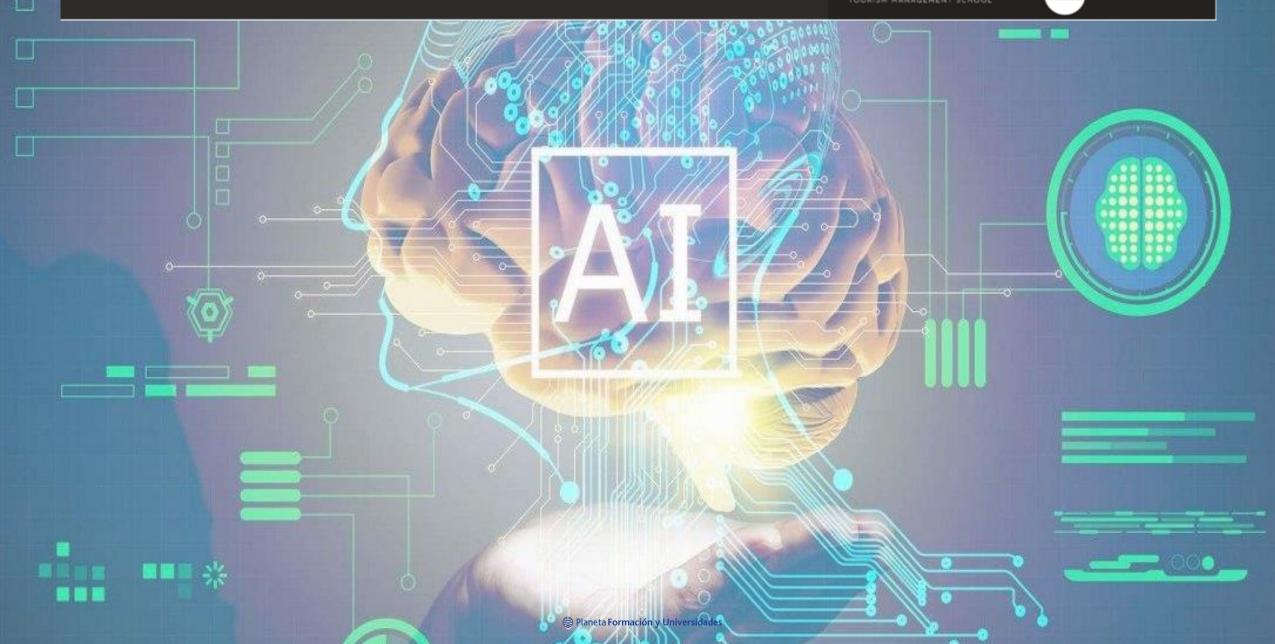
What people don't see:













### artificial intelligence

Artificial intelligence (AI) is the simulation of human intelligence processes by machines, especially computer systems. Specific applications of AI include <u>expert systems</u>, natural language processing (NLP), speech recognition and <u>machine vision</u>.

Al programming focuses on three cognitive skills: learning, reasoning and self-correction.

**Learning processes.** This aspect of AI programming focuses on acquiring data and creating rules for how to turn the data into actionable information. The rules, which are called <u>algorithms</u>, provide computing devices with step-by-step instructions for how to complete a specific task.

**Reasoning processes.** This aspect of AI programming focuses on choosing the right algorithm to reach a desired outcome.

**Self-correction processes.** This aspect of AI programming is designed to continually fine-tune algorithms and ensure they provide the most accurate results possible.





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Innovation and the entrepreneurial mindset **Exercise** Diego Santos





Do you think Alexa useful for tourism?



Prepare a presentation where you explain pros and cons of Alexa for Hospitality.

Groups. Max 5 students.





Look further, be a leader

### Exercice. Alexa for hospitality.

**CLIENT** 

#### **HOTELS & EVENT VENUES**

HOTELS & EVENT VENUES

Personalized service.
Time.

To grow expenditure. (own services)

Clients Data.

Personalized services.
Status.
Commissions (external services)

Privacy

Maintenance Investment Alexa penetration in some markets. For Hospitality

A New Member of Your

Market dominance & product segmentation To grow sales (Amazon Prime)

DATA



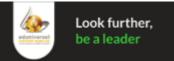




Innovation and the entrepreneurial mindset **Event Tickets.** *Diego Santos* 









#### Rosalía to perform in Barcelona's Palau Sant Jordi on December 7

Concert will be singing superstar's first large-scale solo performance in Catalan capital

16 September 2019 07:23 PM by ACN | Barcelona













Catalan superstar singer, Rosalía, will soon perform in her homeland with a concert on December 7 at the Palau Sant Jordi stadium in Barcelona.

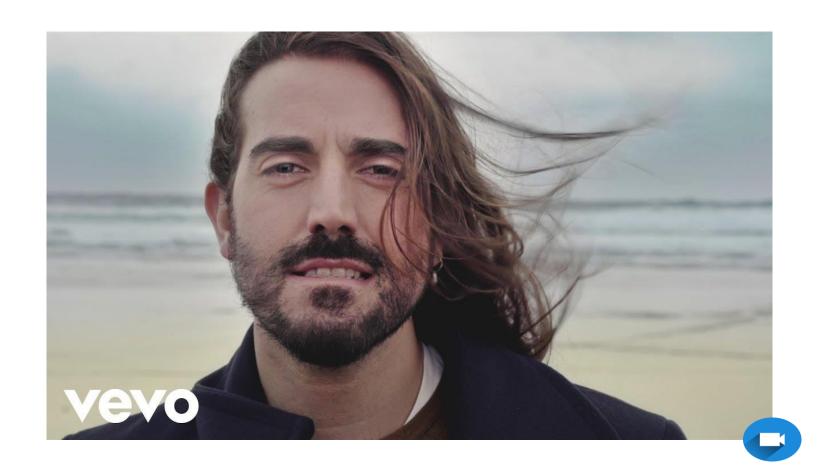
Tickets for the December concerts went on sale to the general public on September 20, but they lasted less than two hours before being completely sold out, given Rosalía's rising popularity.

Tickets for the concert cost between €28-€65, but various resale outlets are already advertising tickets over €1,000 following the fast sellout.

Live Events it's a company that will organize Rosalia 2021 tour. But to survive, the company needs to avoid a problem that they have experienced in the past: reselling tickets.

The CEO calls you to ask for advice to solve this problem. What do you tell him? Prepare a presentation.

You have several readings uploaded in Blackboard.





#### **Introducing the Smart Ticket**

Tracer has developed the Smart Ticket to give you 100% control over the entire ticket journey.



#### Your policy, your rules

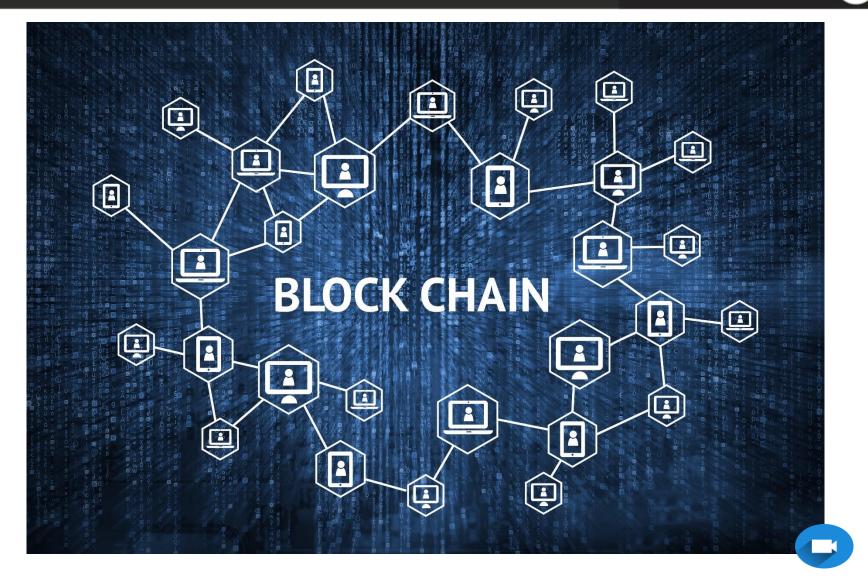
By leveraging the power of blockchain technology, promoters and ticketing companies can define exact rules for each ticket individually. For instance, whether a ticket can be resold, the price it sells at and what happens to the profits each time it is sold on.

#### Track a ticket's entire journey

The artist or promoter can now trace the ticket's entire journey as well as the customer's ownership data, no matter where the ticket is sold, or how many times a ticket is re-sold.

#### Zero fraud, full control

Fans no longer have to worry about buying fraudulent tickets. For them, the process is seamless. Everything happens behind the scenes thanks to discreet but highly powerful blockchain tech.



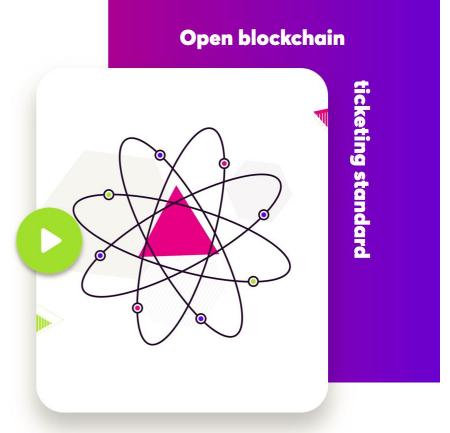


### **The Aventus Protocol**

The Aventus open blockchain ticketing standard allows you to create next generation smart tickets which:

1. Guarantees oversight, control, and communication with the fan throughout the life of the ticket

2. Allows third parties to innovate around your tickets whilst always benefitting you





BLOCKCHAIN NEWS, COMPANIES, ICO NEWS, NEWS

# Once TripAdvisor Trampled Travel Agents, Now It's Time for Blockchain to Take the Lead

BY MARIA KONASH ON TUESDAY, MARCH 13TH, 2018 6:35PM UTC | 0 COMMENTS

Blockchain technology may have the potential to take over mainstream travelling websites like Yelp, TripAdvisor, and AirBnB.

COOL COUSIN

Revolutionizing travel with a sharing economy powered by blockchain



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Innovation and the entrepreneurial mindset **VR & AR.** *Diego Santos* 

### Augmented Reality: Explained

Augmented reality, or AR, is a digital technology, which makes changes to a person's perception of their physical surroundings, when viewed through a particular device. The technology has similarities with virtual reality, but AR does not replace the real-world environment, but augments it by overlaying digital components.

To date, perhaps the most notable example of an augmented reality app is Pokemon Go. However, the technology extends beyond the gaming world and into the world of marketing. Here, marketers will usually use AR to add graphics or useful information to an environment viewed through a compatible device.

Typically, augmented reality is experienced through a smartphone, tablet, or similar device. As a result, it is less expensive for the consumer than most virtual reality-enabled headsets or devices. In many cases, AR also works hand-in-hand with other mobile technologies, including cameras and GPS tracking.



















Do you think AR, VR are useful for events?

Prepare a presentation.





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Innovation and the entrepreneurial mindset **Final Project.** *Diego Santos* 



